

Message Text

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PAGE 01 LUSAKA 00341 011316Z

43

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

----- 080497

R 010950Z MAR 74

FM AMEMBASSY LUSAKA

TO USDOC WASHDC

INFO FAS/USDA

SECSTATE WASHDC 9830

AMEMBASSY NAIROBI

UNCLAS LUSAKA 0341

E.O. 11652: N/A

TAGS: BEXP, ZA

SUBJECT: PRIVATE TRADE OPPORTUNITY

NAIROBI FOR AGATT

1. 794/01/P0054

2. 033874

3. C. TAYLOR

4. 794 ZAMBIA

5. I

6. A. REPLY TO --

B. E.G. DABINETT,

C. P.O. BOX 8149, WOODLANDS,

LUSAKA, ZAMBIA.

7. N/A

8. --

9. 101

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10. DESCRIPTION:

3523898-0100 MACHINERY FOR CULTIVATION OF SAYA BEANS, SUN-
FLOWERS, AND COTTON.

3551354-0100 OIL SEED CRUSHING AND EXTRACTING MACHINERY.

IMPORTER HAS BEEN ASSIGNED RESPONSIBILITY FOR DEVELOPMENT OF
OIL SEED PRODUCTION AT NAKAMBALA SUGAR ESTATE, WHICH IS SUBSIDIARY
OF GOVERNMENT-CONTROLLED ZAMBIA SUGAR COMPANY. UK GROUP TATE AND LYLE
IS MINORITY PARTNER NAKAMBALA IS HIGHLY EFFICIENT,
INTEGRATED PROJECT CURRENTLY PRODUCING ABOUT
60,000 TONS OF RAW SUGAR ANNUALLY, NEARLY 80 PERCENT OF ZAMBIA S
REQUIREMENTS. IT WISHES TO EXPERIMENT IN PRODUCTION OF SOYA
BEANS, SUNFLOWER AND COTTON FOR PURPOSES OF OIL SEED PRODUCTION
AND REQUIRES SEED, MACHINERY AND INFO ON PRODUCTION TECHNIQUES
FOR PLANTING OF ABOUT 600 ACRES. AS IN CASE OF SUGAR PLANTATION,
ACREAGE AND THEREFORE REQUIREMENT FOR MACHINERY MAY INCREASE
SEVERAL FOLD OVER YEARS AHEAD. EMBASSY AND REGIONAL AGRICULTURAL
ATTACHE BELIEVE ZAMBIA HAS OUTSTANDING POTENTIAL FOR DEVELOPMENT
OF THESE CROPS SZTHEREFORE THIS INQUIRY OFFERS EXCELLENT
OPPORTUNITY MOVE INTO NEW MARKET AT KEY POINT.
FOR NAIROBI AND USDA: WOULD APPRECIATE YOUR POUCHING ANY INFO
YOU MAY HAVE READILY AVAILABLE ON GROWING OF AFOREMENTIONED
CROPS.

WILKOWSKI

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